

**As of January 2006, brokers are no longer allowed to take discretion of customer accounts unless they are Investment Adviser Representatives (IAR's). Due to a new rule Discretionary Accounts will no longer be considered brokerage accounts but will be investment advisory accounts and will therefore be regulated under the Investment Advisers Act of 1940.**

**Your IAR will operate under an Investment Adviser either registered with the SEC or the State.**

**In order for you account to become and advisory account you are required to sign an advisory agreement along with the regular necessary paperwork to open a new account.**

**If you have any questions or concerns as to how this rule may or may not affect your account please feel free to contact your Northeast Representative or the Compliance Department at (516) 396-1611.**